

GETTING TO KNOW SMB EMBEDDED FINANCE

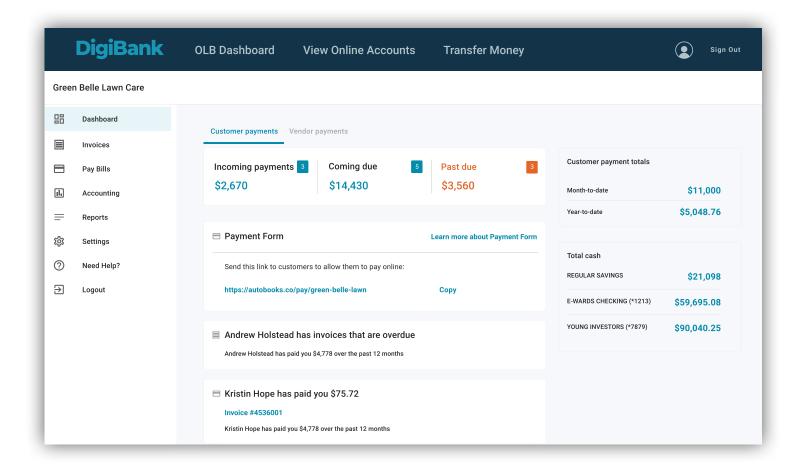
A Tour of Basic Features

Welcome to SMB Embedded Finance

SMB Embedded Finance is the first fully integrated payments and accounting platform for small business — delivered through financial institutions like yours. When SMB Embedded Finance is integrated into your digital banking platform, small businesses become more engaged with their financial institution.

The platform provides a popular receivables solution (invoicing and payments), a convenient payables solution, an at-a-glance dashboard, and automated reporting and bookkeeping functionality. For a guided tour of the SMB Embedded Finance experience, please continue reading.





Dashboard

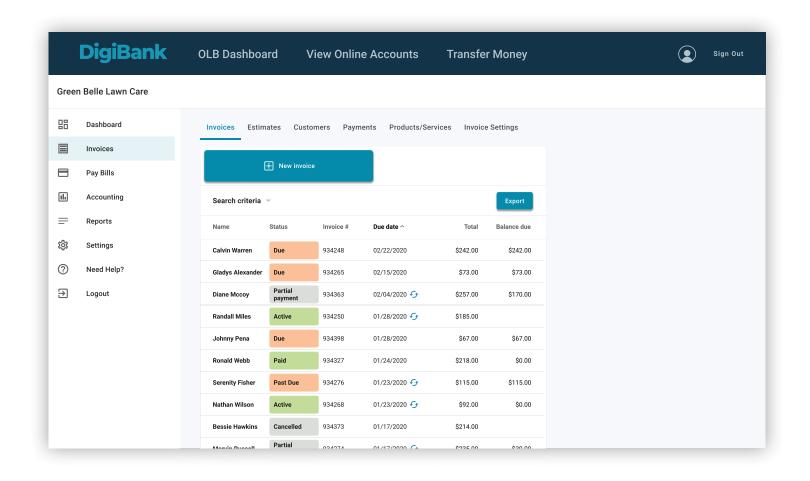
Maintaining healthy cash flow is critical to the success of any small business.

SMB Embedded Finance prioritizes this critical aspect of the business through the dashboard view. The dashboard screen keeps users up to date on receivables — such as incoming payments, coming due payments, and past due customer payments.

In addition, the right pane displays revenue totals collected through the system, as well as real-time balances of affiliated accounts held at your FI. Thirdparty accounts can also be connected, to accommodate a variety of use cases.

Helpful updates just below keep the user informed on a variety of payment activities.





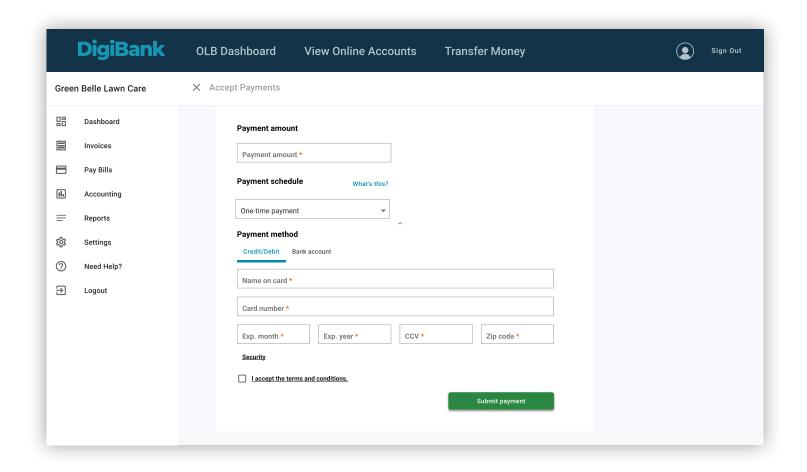


Invoices

SMB Embedded Finance makes it simple for a small business owner to send professional invoices and estimates directly to a customer's inbox. And because the small business receives payments directly into their business account, the FI is better able to monetize these transactions and experience healthy deposit growth as a result.

The various tabs available in this screen allow the user to manage invoices in multiple ways. To personalize an invoice, for example, a user can select Invoice Settings from this array, and add a logo or change a header color.

To help with collections, invoices can be set to recur. Automated reminders and late fees ensure nothing slips through the cracks. To set up, a user can simply set an invoice to recurring when creating a new invoice.

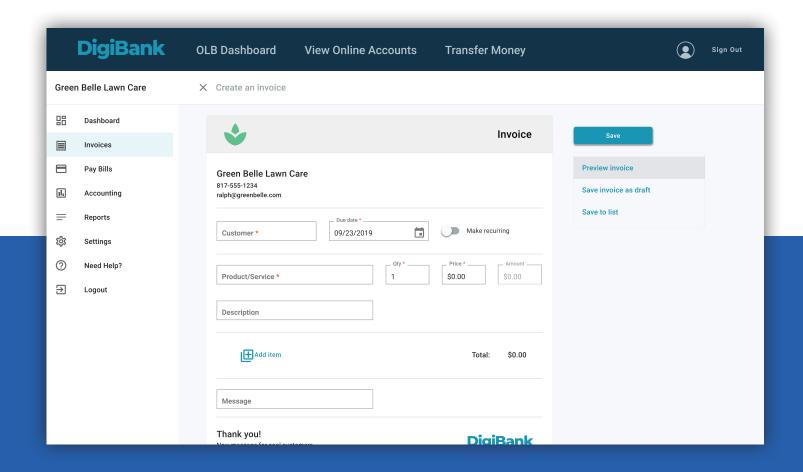


Accept Payments

For many small businesses, the customer oftentimes dictates the way a payment is made. Accepting multiple forms of payments, however, can cause issues when it comes to reconciliation. SMB Embedded Finance streamlines this whole process by providing the payee with one payment form and the business owner with one platform to manage all incoming payments.

The Accept Payments screen offers a number of useful options. For example, a business owner can simply select the Accept a Payment option to accept a payment on the spot. For online payments, a user can share a unique, secure payment form link with a customer in a number of ways, such as by email or text message. Users who prefer to take donations or contributions, such as a church or nonprofit, can customize their form to use "contribution" or "donation," in lieu of "payment."



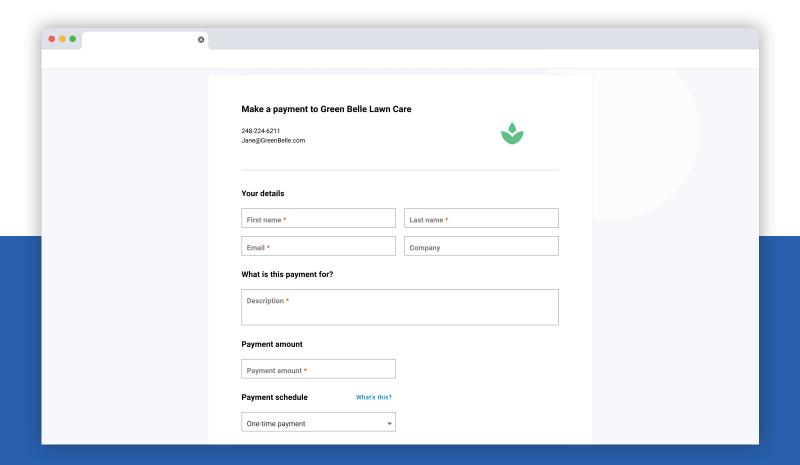




Customer payment experience - Invoicing

Creating a new invoice is a straightforward affair. A user simply clicks Create an invoice from the main Invoices screen. However, before sending an invoice to a customer, a user should consider personalizing the invoice first (through the Invoice settings tab).

After selecting 'New Invoice', a user can set up a variety of options. For example, an invoice can be set to recurring, reflect discounts, and even be taxed. A standard invoice also displays the FI logo at the bottom, a useful addition that carries more weight and credibility with paying customers. To send the invoice, a user simply clicks the button.

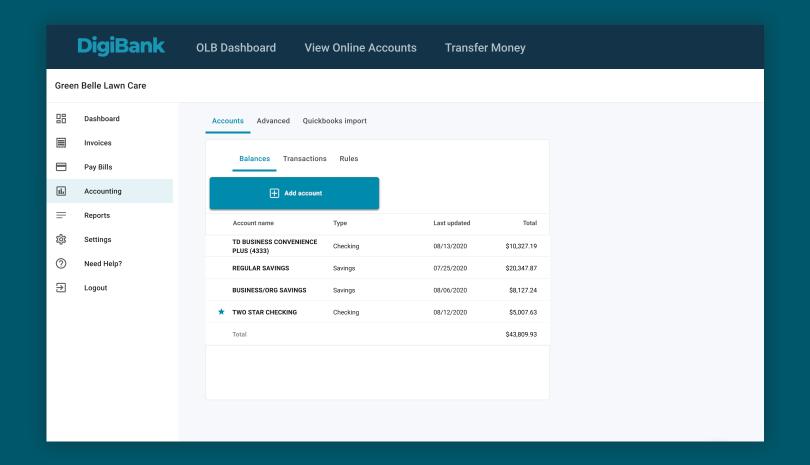


Customer payment experience - Accept Payments

As an alternative to invoicing, the payment form continues to grow in adoption among SMB Embedded Finance users. The payment form offers several options for getting paid and is especially useful for businesses that prefer not to invoice, as well as retail storefronts and individual sellers who require payment up front.

Each user is assigned a unique URL where their secure payment form resides. This form can then be shared as a link with paying customers in a variety of ways — such as by text message, on a landing page, or through social media posts. The payment form itself is easy to complete— either by the business (when accepting a payment on-site), or by the payee. It simply requires the payment amount and the card information.



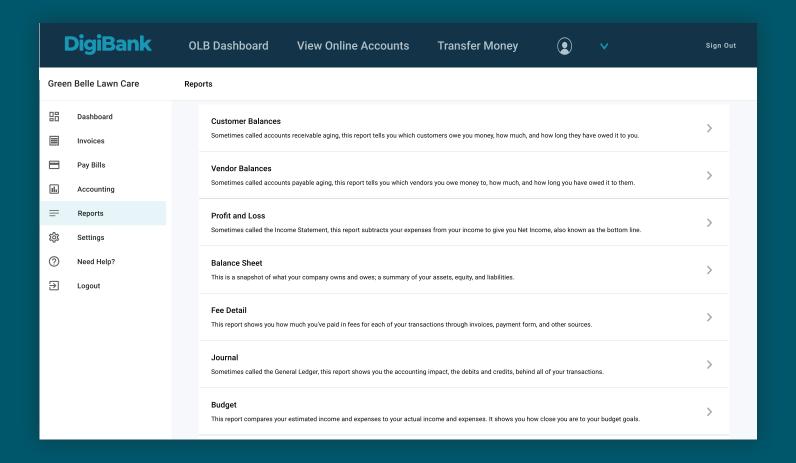




Accounting

To simplify tedious accounting tasks, SMB Embedded Finance also offers an accounting ledger that automatically updates after every transaction. To access, a user clicks on Accounting in the left navigation pane. Once there, a user can select a specific account and view up-to-the-minute balances and transactions for specific accounts.

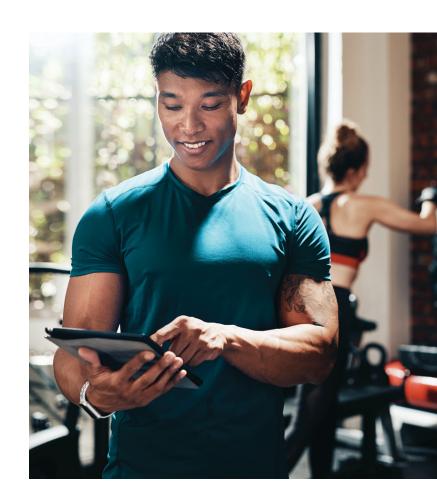
All transactions displayed are populated automatically from the FI's core system and can be categorized by the user as they see fit. As a result, the user no longer has to worry about conducting batch uploads at the end of a business day. Rules can also be set up for specific accounts, to help organize activities in a way that impacts financial reports appropriately.

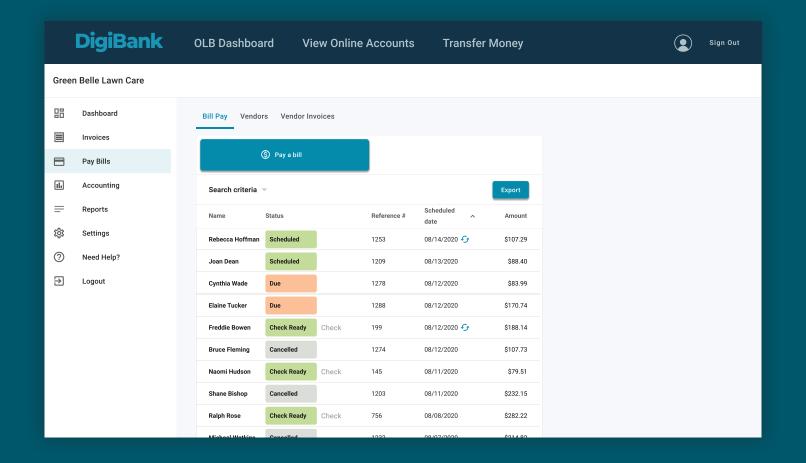


Reports

Small businesses don't have the time, or often the expertise, to keep up-to-date financial records. The reports screen, accessible by clicking, 'Reports,' from the left navigation pane, offers a wide range of automated reports.

When a business gets paid, their profit and loss statement is updated. When the business sends a customer invoice, their balance sheet reflects the latest update. A user can view customer balances, vendor balances, sales tax information, and more. Reports can also be exported to an XLSX format for easy sharing. To export, simply click the button at the top of each report screen.



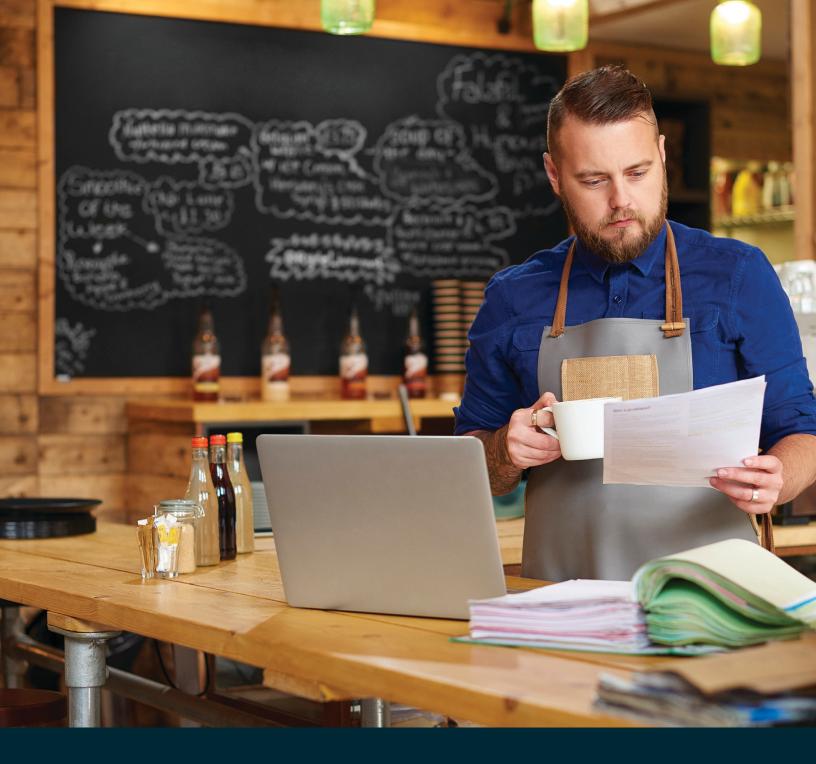




Bill Pay

With SMB Embedded Finance, paying a bill is more than scheduling a vendor payment. We've integrated accounting categorization and vendor invoice reconciliation within the flow of a standard bill pay, so that a user no longer has to worry about manual reconciliation.

To access bill pay functionality, a user will select Pay Bills from the left navigation pane. From this screen, a user can make a payment by clicking Pay a bill. Like your typical bill pay, this form is a straightforward affair, and only requires some basic information. Also, vendors can be managed, and new ones added, from the Vendors tab.



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